



# Real Estate Capital Markets & Syndications

### **Product Type**

- Mortgage/Mezzanine Loan Syndications
- Term Warehouse Facilities for Debt Platforms
- Secured Credit Facilities Comprised of Term Loans and Revolvers
- Subscription Lines Secured by Investor Capital Commitments
- Financing of Loan Portfolio Acquisitions, Performing and Non-Performing Portfolios
- Note-On-Note Financing

## **Key Differentiators**

- Active in the commercial real estate market since 1875<sup>1</sup>
- Ability to close large transactions
- Cost-effective/flexible structures
- Ability to structure transactions aligned with borrower's needs
  - Variable maturity notes, fixed or floating, substitution of collateral
- Streamlined approval process and certainty of execution

## Lending Guidelines<sup>2</sup>

- Preferred Size:
  - Term Warehouse Facilities: \$150 Million to \$500 Million
  - Secured Credit Facilities: \$100 Million to \$500 Million
  - Subscription Lines: \$50 Million to \$100 Million
  - Financing of Loan Portfolio Acquisitions: \$50 Million to \$500 Million
- **Borrowers:** Real Estate Funds, Separate Accounts, REOCs/REITs and Insurance Companies
- **Property Types:** Multi-family, Industrial, Hotel, Retail, and Office
- **Markets:** Prefer primary markets, domestic and international tranches. Interest only periods available.
- **Term:** 1 to 10+ years; Secured Credit Facilities can combine multi-rate/ duration tranches

#### Head of Real Estate Capital Markets & Syndications

Mike Hofheinz Managing Director 973.355.4133 mhofheinz@metlife.com

#### Head of CRE Warehouse Lending

Jessica Ding Senior Director 973.355.4769 jding1@metlife.com

#### Head of Debt Capital Markets

Drew Galton Senior Director 973.355.4075 drew.a.galton@metlife.com

#### **Structured Finance**

Brock Gomez Director 973.355.4105 brock.gomez@metlife.com

Maggie K. Hartigan Director 973.355.4668 maggie.kosciolek@metlife.com

Kyle Wong Director 973.355.4027 kyle.wong@metlife.com

<sup>1</sup> MetLife Investment Management has invested on behalf of the MetLife general account since 1875 and on behalf of third parties since 2012. <sup>2</sup> For illustrative purposes only; not a guarantee of the characteristics of any loan.

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